



Introducing AJ Kulatunga



When you were a kid, do you remember what you wanted to be when you grew up? Is that the same occupation that you are in now? Almost 95% of adults answer “NO”, which stems the question – “*What happened to you to make you forget about your dreams?*” Life is full of distractions and in order for a young person to succeed today they need to learn how to protect their dreams and turn them into reality. Enter AJ...

AJ Kulatunga is a Young Entrepreneur who runs his own ICT Consulting Firm – BLKMGK ICT. Having been inspired by the likes of Donald Trump and Richard Branson and their respective tv shows, at the young age of 23, AJ decided to give up secure, full time employment to pursue his dream of running his own business. He is passionate about creating new opportunities for young people and as a result he was recognised as the Northern Territory Young Achiever for 2008.

AJ created the Dream, Build, Inspire, Lead!® message in 2007, starting off with a website designed to motivate and promote professional development opportunities for young people within the Northern Territory of Australia. Since then the site has expanded internationally and receives over 2000 visits each month from youth all around the world. The Dream, Build, Inspire, Lead!® message has also been delivered to youth all around the nation and AJ speaks on topics ranging from entrepreneurship to technology and general motivation and inspirational stories - the key concept of Dream, Build, Inspire, Lead!®.

In each presentation AJ shares his story about how life little "surprises" kept popping up and how he formulated special techniques to keep dealing with them and pressing forward with his goals. Audiences learn these same techniques and how to apply them to in order to overcome the challenges in their own lives. They learn how to Dream, Build, Inspire, Lead! to turn their own dreams into reality.

AJ has a Bachelor of Business Systems degree from Monash University and also has post graduate qualifications in Banking and Finance. When he's not out "*changing the world*", AJ has an interest in a wide variety of activities such as health & fitness, entrepreneurship, and composing & playing music.

Tips for Success:

- Have Set Goals – Be very clear about what you want and actively work towards it
- Network – Mix with as many people as possible and structure good relationships, don't just collect business cards and names.
- **Dream** great dreams, **Build** amazing things, **Inspire** those around you, and **Lead** through motivation!

For more information or to organise AJ to speak at your event, please visit www.dreambuildinspirelead.com